Смнс Housing Solutions







| | Seed Funding | Preservation Funding | National Housing Co-Investment Fund | Affordable Housing Innovation Fund | CGAH Pre-Retrofit Funding | CGAH Retrofit Funding | Federal lands Initiative | Rental Construction Financing Initiative (Direct Insured Lending) | Mortgage Loan Insurance (MLI) | MLI Select | Housing Accelerator Fund |
|------------------|--|---|---|--|---|---|---|---|--|--|--|
| Description | Interest-free loans and non-repayable contributions to develop and preserve affordable housing | Financial assistance to help housing providers (currently under a federally administered operating agreement) complete activities that will allow them to transition to a more viable and sustainable model, as well as prepare them for future funding opportunities | Low-cost repayable loans and forgivable loans to create new or repair existing affordable housing that covers a broad range of housing needs | Flexible financing options will be considered to encourage new funding models and innovative building techniques to revolutionize the affordable housing sector | Non-repayable contributions for completing pre-retrofit activities | Low-interest repayable loans and forgivable loans to complete deep energy retrofits | Forgivable loans to support the transfer of surplus federal properties at discounted to no cost for the development of affordable housing | Low-cost loans to encourage construction of rental housing across Canada where the need for supply of rental housing is clearly demonstrated | | nce products to support rchase and refinancing of rental properties | Non-repayable contributions to encourage the implementation of initiatives that will speed up housing development approvals and increase supply |
| Benefits | New construction: Supports costs for completing predevelopment activities related to the construction of new affordable housing supply | Helps to cover costs of completing preservation activities related to the sustainability of existing community housing projects | Offers long-term, low-cost repayable loans and/or forgivable loans to ensure that existing rental housing is not lost to disrepair and that new, high- performing, affordable housing is built close to needed supports and amenities such as public transit, jobs, daycares, schools and health care | Tests new, innovative financing models and unique designs used to make housing more accessible and lower the costs and risks associated with affordable housing projects | Supports costs for completing the pre-retrofit activities needed to plan, prepare, and apply for CGAH Retrofit Funding | Provides access to low-interest repayable and forgivable loans to support deep energy retrofits of multi-unit residential buildings while maintaining project affordability | Creates new affordable, sustainable, accessible and socially inclusive housing through repurposing of surplus federal properties | Offers low-cost loans to housing developers, non-profit organizations and municipalities during the earliest stage of new rental housing development; benefits include a 10-year fixed-rate loan term, up to 50-year amortization period and mortgage loan insurance | Provides access to preferred interest rates, lowering borrowing costs for the construction, purchase and refinance of multi-unit residential properties, and facilitates renewals throughout the life of the mortgage | Offers scaling flexibilities to encourage the preservation and creation of affordable, accessible and climate compatible units. Flexibilities include higher loan-to-value ratios, increased amortizations, lower debt coverage ratios, and reduced premiums. | Offers support to local governments to create conditions where more homes can be built faster |
| Property type | All tenure types and building forms No restrictions on future residents of the project Must have a minimum of 5 affordable units (beds) Primary use must be residential | All tenure types or building forms | Community and affordable housing Urban indigenous community housing Mixed use market/ affordable rental housing Shelters Transitional housing Supportive housing Affordable homeownership | Varies based on projects | Community and affordable rental housing Mixed income rental or mix-use with affordable rental housing Indigenous community housing and cultural spaces Shelters, transitional, and supportive housing Single-room occupancy | Community and affordable rental housing Mixed income rental or mix-use with affordable rental housing Indigenous community housing and cultural spaces Shelters, transitional, and supportive housing Single-room occupancy | Mixed-income Mixed-use (non-residential component should not typically exceed 30% of gross floor area) Mixed-tenure Shelters Transitional housing Supportive housing Rental housing Affordable homeownership | Standard rental apartment buildings | Standard apartment Retirement housing Supportive housing Single room occupancy Student housing | Standard apartment Retirement housing Supportive housing Single room occupancy Student housing | All tenure types and building forms |

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| Investment type | New construction: Non-repayable contributions, interest-free loans | Non-repayable contributions | Low-cost repayable loans, forgivable loans, contributions as well as repayable and forgivable | Flexible financing options that may include repayable loans, forgivable loans, equity capital investments, other innovative arrangements | Contributions | Low-interest repayable loans, forgivable loans | Forgivable loans | Low-cost insured loans | Mortgage loan insurance | Non-repayable contributions to encourage the implementation of initiatives that will speed up housing development approvals and increase supply |
| Eligibility | New construction: Community housing sector (non-profit housing organizations and rental co-operatives) Municipal, provincial and territorial governments, including their agencies Indigenous governments and organizations (including First Nation bands and tribal councils) Private entrepreneurs/ builders/developers | Existing community housing providers (for example, non-profit housing organizations and rental co-operatives): projects that are currently subject to an active, eligible federally administered operating agreement; projects that were previously subject to a federally administered operating agreement that have since expired. This includes projects previously administered under a federally administered operating agreement that were transferred under a Social Housing Agreement (SHA) which have since expired. | Community housing sector (public or private non-profit housing organizations, rental co-operatives) Provincial, territorial and municipal governments including their agencies Indigenous governments and organizations (including First Nation bands and tribal councils) Private sector developers and builders (not eligible under the Contribution Only stream) Other partners are required to contribute to the project. In addition, projects must have a form of investment from another level of government. | Municipal, provincial and territorial governments including their agencies Private sector and for-profit entities including developers and builders Non-profit housing providers | Community housing providers (e.g. non-profit housing organizations, public housing agencies, and rental co-operatives) Indigenous governments and organizations (including First Nation bands, tribal councils, and Indigenous housing providers) Provincial, territorial, and municipal governments | Community housing providers (e.g. non-profit housing organizations, public housing agencies, and rental co-operatives) Indigenous governments and organizations (including First Nation bands, tribal councils, and Indigenous housing providers) Provincial, territorial, and municipal governments | Non-profit organizations or registered charities Co-operative housing organizations Municipal, provincial and territorial governments including their agencies Indigenous governments and organizations, including tribal councils For-profit organizations | For-profit developers, not-for-profit developers, municipalities Must have at least 5 years' experience operating a property of similar type and size and construction management experience Alternatively, a formal property management contract must be in place with a professional third-party property management firm Three-year history of positive cash flow (3 years financial statements preferred) and excellent credit and repayment history | For-profit developers, not-for-profit developers, municipalities Must have at least 5 years' experience operating a property of similar type and size and construction management experience The borrower must have demonstrated competence and experience and a good track record with substantial evidence indicating the borrower's ability to successfully manage a number of multi-unit residential properties without incident | Local governments within Canada, including First Nations, Métis and Inuit governments who have delegated authority over land use planning and development approvals A regional district or province or territory that has authority for land use planning and development approvals (in the absence of a municipal level authority) |
| **Interest rate | N/A | N/A | Varies based on projects and CMHC's cost of borrowing | Varies | N/A | Varies based on projects and CMHC's cost of borrowing | N/A | Varies based on projects and CMHC's cost of borrowing | Negotiated with Approved Lender or correspondent | N/A |

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| Term | N/A | N/A | Twenty-year loan with a 10-year term, renewed for another 10 years | Varies | N/A | 10-year term, can renew for another 10-year term | The minimum term of the forgivable loan is 25 years | 10 years | Negotiated with App correspondent (minir | | N/A |
| Amortization | N/A | N/A | New construction: up to 50 years Repair/renewal: up to 40 years* | Varies based on projects | N/A | Up to 40 years | N/A | Up to 50 years | Up to 40 years (premium surcharges for those > 25 years) | Up to 50 years | N/A |
| **Loan to cost (LTC)/ loan to value (LTV) | N/A | N/A | Repayable loans: Up to 95% for co-operatives, non-profit organizations, Indigenous groups Up to 75% for provincial, territorial and municipal governments, private sector Up to 75% for non-residential component Forgivable loans: Up to 40% for co-operatives, non-profit organizations, Indigenous groups Up to 30% for provincial, territorial and municipal governments Up to 15% for private sector | N/A | N/A | Up to 100% LTC | N/A | Residential: up to 100% LTC Non-residential: up to 75% LTC | New construction Residential: up to the lesser of 85% loan-to-value (LTV) (CMHC lending value) and 100% LTC Non-residential: up to 75% LTV (CMH lending value, non-residential) Existing properties Residential: up to 85% LTV (CMHC lending value) Non-residential: up to 75% LTV (CMHC lending value, non-residential) | non-residential) | N/A |

*Cannot exceed economic life of project **For further details on the qualifying interest rate, refer to the Approved Lender Handbook or contact your housing specialist.

[†]Reflects standard rental apartments only. Different DCR requirements apply for other project types. Eligible transactions depend on option used to meet affordability requirements. Funds must be used to maintain or create affordable units. Note: for loan-to-cost ratio, visit the CMHC website.

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| Minimum debt coverage ratio (DCR) | N/A | N/A | Residential: 1.00 Non-residential: 1.40 | Varies, if applicable based on project/ proposal type | N/A | Residential: 1.00 Non-residential: 1.40 | 1.10 | Residential: 1.10 Non-residential: 1.40 | [†] Standard apartment Residential (5-6 units): 1.10 (purchase) 1.20 (refinance) Residential (7+ units): 1.20 (term > 10 yrs) 1.30 (term \leq 10 yrs) Non-residential: 1.40 (term > 10 yrs) 1.50 (term \leq 10 yrs) | Residential: 1.10 Non-residential: 1.40 | N/A |
| Minimum number of units | 5 | N/A | 5 | N/A | 5 | 5 | No requirement | 5 | 5 | 5 | N/A |
| Investment amount | New construction: Contribution of up to \$150,000 and/or an interest-free loan of up to \$350,000 | Contribution of up to | New construction: \$1,000,000 minimum federal investment (repayable and forgivable loan) Repair/renewal: \$250,000 minimum federal investment (repayable and forgivable loan) For forgivable loans only, smaller investments will be considered. | Varies based on proposals | N/A | N/A | No minimum | Minimum Ioan size: \$1 million | N/A | N/A | N/A |

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| Affordability requirement | Proposed rents must be affordable as determined by the municipality, province or territory, or as otherwise accepted through CMHC programs | N/A | Rents for a minimum of 30% of the units must be less than 80% of the median market rent for a minimum of 20 years | Based on municipal or provincial affordability definition for a minimum of 10 years | Applicants must have an affordable housing purpose and a proven mandate to provide housing to lower income households or population in need | Applicants must have an affordable housing purpose and a proven mandate to provide housing to lower income households or population in need | Rents for a minimum of 30% of the units must be less than 80% of the median market rent, for a minimum of 25 years | 30% of the median total | Market MLI No requirement MLI Select For borrowers making an affo commitment New construction Evaluated based on the % co project with rents below th all levels, the affordability co minimum of 10 years. For b an affordability commitmen an additional 30 points are Level 1, 10% of units at 309 income - 50 points Level 2, 15% of units at 309 income - 70 points Level 3, 25% of units at 309 income - 100 points Existing properties Evaluated based on the % co project with rents below th within the subject market. If the affordability commitment o an additional 30 points are Level 1, 40% of units at 309 income - 50 points Level 2, 60% of units at 309 income - 70 points Level 3, 80% of units at 309 income - 70 points Level 3, 80% of units at 309 income - 100 point Affordability commitments for student housing; howev remain available for these p and accessibility). | of units in the ne threshold. For commitment is a porrowers making at of 20 years, awarded. % of median renter % of median renter % of median renter % of median renter of units in the ne threshold For all levels, nt is a minimum making an of 20 years, awarded. % of median renter % of median renter | N/A |

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|-------------------------------------|-----------------|-------------------------|--|--|--|---|--|--|---|-----------------------------|
| Energy efficiency requirement | N/A | N/A | Varies, however, proposals must demonstrate how their project will positively contribute to Canada's Climate Change goals | Varies, however; proposals must demonstrate how their project will positively contribute to Canada's Climate Change goals. | Intention to complete deep energy retrofits | A projected reduction in energy consumption, targeting 70% relative to pre-retrofit performance, and a projected reduction in greenhouse gas (GHG) emissions targeting 80% - 100% over pre-retrofit performance | New construction: Minimum 25% decrease in energy consumption and greenhouse gas (GHG) emissions based on the 2015 National Energy Code for Buildings or the 2015 National Building Code OR Minimum 15% decrease in energy consumption and greenhouse gas (GHG) emissions based on the 2017 National Energy Code for Buildings Repair/renewal: Minimum 25% decrease in energy consumption and GHG emissions relative to past performance | Low-rise multi-unit buildings under Part 9 of the National Building code must demonstrate a minimum 15% improvement over the 2015 NBC All buildings under Part 3 of the National Building Code must demonstrate | Market MLI No requirement New construction: Eligible for up to 10% CMHC premium refund/reduction if building is 5% more energy-efficient than if constructed to meet provincial/territorial requirements or the National Energy Code for Buildings. Existing properties: Eligible for up to 15% CMHC premium refund/ reduction based on overall reduction in energy consumption. MLI Select For borrowers making a climate commitment. New construction: Evaluated based on the % decrease in energy consumption and Greenhouse Gas (GHG) emissions relative to the energy requirements of the 2017 National Energy Code for Buildings (NECB) – Part 3 multi-unit buildings, or the 2015 National Building Code (NBC), as applicable. Level 1 - 20% better than NECB/NBC - 30 points Level 2 - 25% better than NECB/NBC - 100 points Existing properties: Evaluated based on a minimum % decrease in energy consumption and Greenhouse Gas (GHG) emissions relative to pre-renewal consumption and emission levels. Level 1 - 15% decrease - 30 points Level 2 - 25% decrease - 30 points Level 3 - 40% decrease - 100 points | N/A |

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|------------------------------|-----------------|-------------------------|--|--|---------------------------------|-----------------------------|---|--|--|---|-----------------------------|
| Accessibility requirement | N/A | N/A | New construction: 20% of units within the project must meet or exceed accessibility standards and its common areas must be barrier-free OR have full universal design applied Repair/renewal: 20% of units within the project must meet or exceed the accessibility standards and its common areas must be barrier-free | No minimum, however proposals will be prioritized where a minimum of 10% of units will be deemed accessible | N/A | N/A | New construction: 20% of units within the project must meet or exceed accessibility standards and its common areas must be barrier-free OR have full universal design applied Repair/renewal: 20% of units meet accessibility standards and common areas must be barrier-free | At least 10% of the project's units must meet or exceed accessibility standards as regulated by local codes; in addition, access to the project and all common areas must be barrier-free as regulated by the local codes or the 2015 National Building Code The accessibility requirements are intented to overcome barriers and increase accessibility for the tenants | Market MLI No requirement MLI Select For borrowers making an commitment New and existing pro Evaluated based on the and adaptable building of baseline requirement fo building is 100% visitable with Canadian Standard standard B651-2018 (se dwelling units) and com free in accordance with Level 1 - 15% of the ur accessible in accordance standard B651-18, or 19 universal design or the B Rick Hansen Foundation Certification (60%-79% Level 2 - 15% of units a accessible in accordance standard B651-18 and 8 universal design, or 100 universal design or 1009 accessible in accordance standard B651-18 or th Rick Hansen Foundation Certification "Gold" (sco better) - 30 points | perties: level of accessibility design. There is a r all levels that the e in accordance ls Association (CSA) action 7.3 visitable mon areas are barrier B651-2018. atts are considered a with the CSA 5% of units are building receives a Accessibility score) - 20 points are considered a with the CSA 85% of units are % of units are % of units are % of units are a with the CSA by of units are % of units are a with the CSA by of units are % of units are a with the CSA by of units are a with the CSA by of units are building receives a Accessibility | N/A |

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| Other social outcome requirements | | N/A | Higher prioritization given to projects in close proximity to transit | Proposals will be prioritized where other social outcomes will be focused on e.g. priority groups | N/A | N/A | Evidence of community need Additional consideration given to projects with: • units dedicated to vulnerable populations • partnerships that will help achieve better outcomes • onsite integrated support or services for tenants | Additional prioritization given to projects with access to public transit and partnerships between for-profit or not-for-profit developers, urban Indigenous groups and municipalities as well as projects having other government supports and land donations | No requirer |
| Learn more | cmhc.ca/seedfunding | <u>cmhc.ca/</u> preservationfunding | <u>cmhc-nhs.ca</u> | <u>cmhc.ca/</u> innovationfund | cmhc.ca/CGAH | cmhc.ca/CGAH | cmhc.ca/federallands | cmhc.ca/financinginitiative | <u>cmhc.ca/m</u> |

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| /multi-unit | <u>cmhc.ca/mliselect</u> | <u>cmhc.ca/haf</u> |

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